# **SCHEDULE H** (Form 990)

**Hospitals** 

Complete if the organization answered "Yes" on Form 990, Part IV, question 20a. Attach to Form 990. Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

SARTORI MEMORIAL HOSPITAL INC. Employer identification number 42-0758901

	t I   Financial Assistance a	ina contain oti	ici Goillillailli	y Benefits at 0	JUSI				
								Yes	No
1a	Did the organization have a financial	assistance policy	during the tax year	? If "No," skip to o	uestion 6a		1a	Х	
b	If "Yes," was it a written policy?						1b	X	
2									
	X Applied uniformly to all hospita	al facilities	Applie	d uniformly to mo	st hospital facilities	<b>.</b>			
	Generally tailored to individual			,					
3	Answer the following based on the financial assis	•	at applied to the largest i	number of the organization	in's natients during the ta	ıx vear			
				=	· -	-			
_	If "Yes," indicate which of the follow	•					За	Х	
		X 200%	Other		- Care		Ja		
h	<b>b</b> Did the organization use FPG as a factor in determining eligibility for providing <i>discounted</i> care? If "Yes," indicate which								
b	of the following was the family incom						3b	Х	
	200% 250%	300%			ther 9		30	Λ	
				' <del></del>		-			
С									
	0 ,		•	0		Oti ICI			
4	Did the organization's financial assistance policy that applied to the largest number of its patients during the tax year provide for free or discounted care to the "medically indigent"?								
"medically indigent"?  5a Did the organization budget amounts for free or discounted care provided under its financial assistance policy during the tax year?  5a Did the organization budget amounts for free or discounted care provided under its financial assistance policy during the tax year?  5b X  c If "Yes," did the organization's financial assistance expenses exceed the budgeted amount?  5b X  c If "Yes" to line 5b, as a result of budget considerations, was the organization unable to provide free or discounted care to a patient who was eligible for free or discounted care?  5c  6a Did the organization prepare a community benefit report during the tax year?  6a X  b If "Yes," did the organization make it available to the public?  Complete the following table using the worksheets provided in the Schedule H instructions. Do not submit these worksheets with the Schedule H.  7 Financial Assistance and Certain Other Community Benefits at Cost									
			•						
							5b	X	
С		-	-	•					
							5c		X
6a	Did the organization prepare a comm	nunity benefit repo	rt during the tax ye	ear?			6a		
b							6b	X	
	Complete the following table using the worksheet	s provided in the Schedu	le H instructions. Do not	submit these worksheets	with the Schedule H.				
7	Financial Assistance and Certain Oth	ner Community Ber							
	Financial Assistance and	(a) Number of activities or	(b) Persons served	(c) Total community benefit expense	(d) Direct offsetting revenue	(e) Net community benefit expense	(f	Percer of total	nt
Mea	ans-Tested Government Programs	programs (optional)	(optional)					expense	
а	Financial Assistance at cost (from						l		
	Worksheet 1)								
b				99,925.		99,925.		.29	૪
	Medicaid (from Worksheet 3,			-		99,925.			
	Medicaid (from Worksheet 3, column a)			99,925.	6468460.	99,925.		·29	
С	,			-	6468460.	-			
С	column a)			-	6468460.	-			
С	column a)  Costs of other means-tested government programs (from			-	6468460.	-			
	column a)  Costs of other means-tested			-	6468460.	-			
	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)			-		-			8
	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and			5011744.		0.		.00	8
d	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs			5011744.		0.		.00	8
d	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs  Other Benefits			5011744.		0.		.00	8
d	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs  Other Benefits  Community health improvement services and			5011744.		0.		.00	8
d	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs  Other Benefits  Community health improvement services and community benefit operations	11	1,441	5011744.		99,925.		.29	8
d ——	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs  Other Benefits  Community health improvement services and community benefit operations (from Worksheet 4)	11	1,441	5011744.		0.		.00	8
d —	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs  Other Benefits  Community health improvement services and community benefit operations (from Worksheet 4)  Health professions education	11	1,441	5011744.		99,925.		.29	8
d e	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs  Other Benefits  Community health improvement services and community benefit operations (from Worksheet 4)  Health professions education (from Worksheet 5)	11	1,441	5011744.		99,925.		.29	8
d e	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs  Other Benefits  Community health improvement services and community benefit operations (from Worksheet 4)  Health professions education (from Worksheet 5)  Subsidized health services	11		5011744. 5111669. 227,453.		99,925.		.29	8
d e f g	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs  Other Benefits  Community health improvement services and community benefit operations (from Worksheet 4)  Health professions education (from Worksheet 5)  Subsidized health services (from Worksheet 6)		1,441	5011744. 5111669. 227,453.		99,925.		.29	8
d e f g	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs  Other Benefits  Community health improvement services and community benefit operations (from Worksheet 4)  Health professions education (from Worksheet 5)  Subsidized health services (from Worksheet 6)  Research (from Worksheet 7)			5011744. 5111669. 227,453.		99,925.		.29	8
d e f g	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs  Other Benefits  Community health improvement services and community benefit operations (from Worksheet 4)  Health professions education (from Worksheet 5)  Subsidized health services (from Worksheet 6)  Research (from Worksheet 7)  Cash and in-kind contributions			5011744. 5111669. 227,453.		99,925.		.29	8
d e f g	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs  Other Benefits  Community health improvement services and community benefit operations (from Worksheet 4)  Health professions education (from Worksheet 5)  Subsidized health services (from Worksheet 6)  Research (from Worksheet 7)  Cash and in-kind contributions for community benefit (from	1		5011744. 5111669. 227,453. 270,888.		99,925. 227,453. 270,888.		.00 <sup>5</sup>	& %
d e f g h i	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs  Other Benefits  Community health improvement services and community benefit operations (from Worksheet 4)  Health professions education (from Worksheet 5)  Subsidized health services (from Worksheet 6)  Research (from Worksheet 7)  Cash and in-kind contributions for community benefit (from Worksheet 8)	1	228	5011744. 5111669. 227,453. 270,888.		99,925. 227,453. 270,888.		.00°	& & &
d e f g h i	column a)  Costs of other means-tested government programs (from Worksheet 3, column b)  Total. Financial Assistance and Means-Tested Government Programs  Other Benefits  Community health improvement services and community benefit operations (from Worksheet 4)  Health professions education (from Worksheet 5)  Subsidized health services (from Worksheet 6)  Research (from Worksheet 7)  Cash and in-kind contributions for community benefit (from	1	228	5011744. 5111669. 227,453. 270,888.		99,925. 227,453. 270,888.	1	.00 <sup>5</sup>	& & &

Part II Community Building Activities. Complete this table if the organization conducted any community building activities during the

	tax year, and describe in Far	(a) Number of	(b) Persons	(c) Total	(d) Dire		(e) Net	(f	Percent	t of
		activities or programs	served (optional)	community	offsetting re		community building expense	1 '	tal expen	
1	Physical improvements and housing	(optional)		building expense	;		building expense			
	Economic development	1		54			54.		.00	<del>ુ</del>
3	Community support	1		151			151.		.00	
4	Environmental improvements	_								
5	Leadership development and									
	training for community members									
6	Coalition building	1		36	5.		36.		.00	૪
7	Community health improvement									
	advocacy	1		14			14.		.00	ક
8	Workforce development	1		152	2.		152.	,	.00	8
9	Other									
10	Total	5		407	' <b>.</b>		407.		.00	8
Pa	rt III   Bad Debt, Medicare, &	& Collection Practice	actices							
Sect	ion A. Bad Debt Expense								Yes	No
1	Did the organization report bad deb	t expense in accord	lance with Healtho	are Financial M	lanagement As	sociat	ion			
	Statement No. 15?							1		X
2	Enter the amount of the organization	·	•							
	methodology used by the organizati	ion to estimate this	amount		2	1	.,470,597.	<u>_</u>		
3	Enter the estimated amount of the o	organization's bad d	lebt expense attrib	outable to						
	patients eligible under the organizat				e					
	methodology used by the organizati			ationale, if any,			•			
	for including this portion of bad deb	•					0.	<u>-</u>		
4	Provide in Part VI the text of the foo					debt				
_	expense or the page number on whi	ich this footnote is o	contained in the at	ttached financia	al statements.					
	ion B. Medicare				1 -	1 6	. 710 674			
5	Enter total revenue received from M				5	0	5,719,674. 3,446,379.	4		
6	Enter Medicare allowable costs of c					1	726 705	<u>-</u>		
7	Subtract line 6 from line 5. This is the					•	.,726,705.	4		
8	Describe in Part VI the extent to whi						it.			
	Also describe in Part VI the costing		urce used to deter	mine the amou	nt reported on	line 6.				
	Check the box that describes the m	ethod used:  X Cost to char		Other						
C4	Cost accounting system	[A] Cost to char	ge ratio	_ Otner						
	ion C. Collection Practices	dabt callaction polic	ou during the tour	2017				00	х	
	Did the organization have a written of "Yes," did the organization's collection	="					nrovicione on the	9a	21	
b	collection practices to be followed for pa		-			Ullialli	provisions on me	9b	х	
Pai	rt IV   Management Compar	nies and Joint \	/entures (owned	1 10% or more by offi	cers. directors. trus	tees, kev	employees, and physici	ans - see	instructi	ons)
		I								
	(a) Name of entity		scription of primary stivity of entity		<ul> <li>Organization orofit % or stoc</li> </ul>		Officers, direct- rs, trustees, or		hysicia ofit % c	
			aivity of office		ownership %	``   k	ey employees'		stock	,
						P	rofit % or stock ownership %	own	ership	%
							·			

Section B. Facility Policies and Practices

(complete a separate Section B for each of the hospital facilities or facility reporting groups listed in Part V, Section A)

Name of hospital facility or letter of facility reporting group: <u>MERCYONE CEDAR FALLS MEDICAL CENTER</u>

Line number of hospital facility, or line numbers of hospital facilities in a facility reporting group (from Part V. Section A): 1

	indes in a facility reporting group (non-rait v, Section A).		Yes	No
Cor	mmunity Health Needs Assessment			
1	Was the hospital facility first licensed, registered, or similarly recognized by a state as a hospital facility in the			
_	current tax year or the immediately preceding tax year?	1		X
2	Was the hospital facility acquired or placed into service as a tax-exempt hospital in the current tax year or the immediately preceding tax year? If "Yes," provide details of the acquisition in Section C	2		x
2		<del></del>		
3	During the tax year or either of the two immediately preceding tax years, did the hospital facility conduct a community health needs assessment (CHNA)? If "No," skip to line 12	3	х	
	If "Yes," indicate what the CHNA report describes (check all that apply):			
_	<b>77</b>			
2				
k				
•	<del></del>			
	of the community			
C				
E	,			
f				
	groups			
9				
r	,			
i				
J	Other (describe in Section C)			
4	Indicate the tax year the hospital facility last conducted a CHNA: 20 21			
5				
	interests of the community served by the hospital facility, including those with special knowledge of or expertise in public			
	health? If "Yes," describe in Section C how the hospital facility took into account input from persons who represent the			
	community, and identify the persons the hospital facility consulted	5	X	
68	a Was the hospital facility's CHNA conducted with one or more other hospital facilities? If "Yes," list the other		37	
	hospital facilities in Section C	6a	X	
k	was the hospital facility's CHNA conducted with one or more organizations other than hospital facilities? If "Yes,"		37	
	list the other organizations in Section C	6b	X	
7	Did the hospital facility make its CHNA report widely available to the public?	7	Х	
	If "Yes," indicate how the CHNA report was made widely available (check all that apply):			
a				
k				
C				
C				
8	3, 3, 3			
	identified through its most recently conducted CHNA? If "No," skip to line 11	8	X	
9	, , , , , , , , , , , , , , , , , , ,			
	Is the hospital facility's most recently adopted implementation strategy posted on a website?	10	X	
	a If "Yes," (list url): SEE SCHEDULE H, PART V, SECTION C			
k	If "No," is the hospital facility's most recently adopted implementation strategy attached to this return?	10b		
11	Describe in Section C how the hospital facility is addressing the significant needs identified in its most			
	recently conducted CHNA and any such needs that are not being addressed together with the reasons why			
	such needs are not being addressed.			
12a	a Did the organization incur an excise tax under section 4959 for the hospital facility's failure to conduct a			
	CHNA as required by section 501(r)(3)?	12a		Х
k	olf "Yes" to line 12a, did the organization file Form 4720 to report the section 4959 excise tax?	12b		
c	If "Yes" to line 12b, what is the total amount of section 4959 excise tax the organization reported on Form 4720			
	for all of its hospital facilities? \$			

Name of hospital facility or letter of facility reporting group: MERCYONE CEDAR FALLS MEDICAL CENTER	R		
		Yes	No
Did the hospital facility have in place during the tax year a written financial assistance policy that:			
13 Explained eligibility criteria for financial assistance, and whether such assistance included free or discounted care?	13	X	
If "Yes," indicate the eligibility criteria explained in the FAP:			
a X Federal poverty guidelines (FPG), with FPG family income limit for eligibility for free care of			
and FPG family income limit for eligibility for discounted care of $\underline{\hspace{1cm}400}$ %			
b Income level other than FPG (describe in Section C)			
c Asset level			
d X Medical indigency			
e X Insurance status			
f X Underinsurance status			
g X Residency			
h X Other (describe in Section C)			
14 Explained the basis for calculating amounts charged to patients?	14	Х	
15 Explained the method for applying for financial assistance?	15	Х	
If "Yes," indicate how the hospital facility's FAP or FAP application form (including accompanying instructions)			
explained the method for applying for financial assistance (check all that apply):			
a X Described the information the hospital facility may require an individual to provide as part of their application			
<b>b</b> X Described the supporting documentation the hospital facility may require an individual to submit as part			
of their application			
c X Provided the contact information of hospital facility staff who can provide an individual with information			
about the FAP and FAP application process			
d Provided the contact information of nonprofit organizations or government agencies that may be sources			
of assistance with FAP applications			
e Other (describe in Section C)			
16 Was widely publicized within the community served by the hospital facility?	16	X	
If "Yes," indicate how the hospital facility publicized the policy (check all that apply):			
a X The FAP was widely available on a website (list url): SEE PART V, SECTION C			
b X The FAP application form was widely available on a website (list url): SEE PART V, SECTION C			
c X A plain language summary of the FAP was widely available on a website (list url): SEE PART V, SECTION C			
d X The FAP was available upon request and without charge (in public locations in the hospital facility and by mail)			
e X The FAP application form was available upon request and without charge (in public locations in the hospital			
facility and by mail)			
f X A plain language summary of the FAP was available upon request and without charge (in public locations in			
the hospital facility and by mail)			
g X Individuals were notified about the FAP by being offered a paper copy of the plain language summary of the FAP,			
by receiving a conspicuous written notice about the FAP on their billing statements, and via conspicuous public			
displays or other measures reasonably calculated to attract patients' attention			
h X Notified members of the community who are most likely to require financial assistance about availability of the FAP			
i X The FAP, FAP application form, and plain language summary of the FAP were translated into the primary language(s)			
spoken by Limited English Proficiency (LEP) populations			
j Other (describe in Section C)			

Schedule H (Form 990) 2023

Other (describe in Section C)

Sche	edule H (Form 990) 2023 SARTORI MEMORIAL HOSPITAL, INC. 42-075	890:	1 Pa	age <b>7</b>
Pai	rt V Facility Information (continued)			
Char	rges to Individuals Eligible for Assistance Under the FAP (FAP-Eligible Individuals)			
Nam	e of hospital facility or letter of facility reporting group: MERCYONE CEDAR FALLS MEDICAL CENTI	₹R		
			Yes	No
	Indicate how the hospital facility determined, during the tax year, the maximum amounts that can be charged to FAP-eligible individuals for emergency or other medically necessary care:			
а	The hospital facility used a look-back method based on claims allowed by Medicare fee-for-service during a prior 12-month period			
b	The hospital facility used a look-back method based on claims allowed by Medicare fee-for-service and all private health insurers that pay claims to the hospital facility during a prior 12-month period			
С	with Medicare fee-for-service and all private health insurers that pay claims to the hospital facility during a prior			
d	12-month period  The hospital facility used a prospective Medicare or Medicaid method			
-				
	During the tax year, did the hospital facility charge any FAP-eligible individual to whom the hospital facility provided			
	emergency or other medically necessary services more than the amounts generally billed to individuals who had	00		x
	insurance covering such care?	23		
	If "Yes," explain in Section C.			
	During the tax year, did the hospital facility charge any FAP-eligible individual an amount equal to the gross charge for any service provided to that individual?	24		х

If "Yes," explain in Section C.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 2, 3j, 5, 6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18e, 19e, 20a, 20b, 20c, 20d, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each hospital facility in a facility reporting group, designated by facility reporting group letter and hospital facility line number from Part V, Section A ("A, 1," "A, 4," "B, 2," "B, 3," etc.) and name of hospital facility.

MERCYONE CEDAR FALLS MEDICAL CENTER:

PART V, SECTION B, LINE 3J: N/A

LINE 3E:

SARTORI MEMORIAL HOSPITAL (MERCYONE CEDAR FALLS) INCLUDED IN ITS COMMUNITY

HEALTH NEEDS ASSESSMENT (CHNA) WRITTEN REPORT A PRIORITIZED LIST AND

DESCRIPTION OF THE COMMUNITY'S SIGNIFICANT HEALTH NEEDS, WHICH WERE

IDENTIFIED THROUGH THE MOST RECENTLY CONDUCTED CHNA. THE FOLLOWING

COMMUNITY HEALTH NEEDS WERE DEEMED SIGNIFICANT AND WERE PRIORITIZED

THROUGH A COMMUNITY-INVOLVED SELECTION PROCESS:

- MENTAL HEALTH
- HEALTH EQUITY
- HEALTHY EATING/FOOD INSECURITY
- EMERGING HEALTH ISSUES

MERCYONE CEDAR FALLS MEDICAL CENTER:

PART V, SECTION B, LINE 5: MERCYONE CEDAR FALLS WORKED WITH BLACK HAWK

COUNTY PUBLIC HEALTH USING THE MAPP PROCESS (MOBILIZING FOR ACTION THROUGH

PLANNING AND PARTNERSHIPS) IN A COMMUNITY-WIDE STRATEGIC PLANNING PROCESS

FOR IMPROVING PUBLIC HEALTH, AS WELL AS AN ACTION-ORIENTED PROCESS TO HELP

COMMUNITIES PRIORITIZE PUBLIC HEALTH ISSUES, IDENTIFY RESOURCES FOR

ADDRESSING ISSUES, AND TAKE ACTION. THE ASSESSMENT PROCESS WAS A

COLLABORATION BETWEEN MERCYONE WATERLOO MEDICAL CENTER, MERCY ONE CEDAR

FALLS MEDICAL CENTER, BLACK HAWK COUNTY PUBLIC HEALTH DEPARTMENT,

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 2, 3j, 5, 6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18e, 19e, 20a, 20b, 20c, 20d, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each hospital facility in a facility reporting group, designated by facility reporting group letter and hospital facility line number from Part V, Section A ("A, 1," "A, 4," "B, 2," "B, 3," etc.) and name of hospital facility.

UNITYPOINT HEALTH - ALLEN HOSPITAL, PEOPLE'S COMMUNITY HEALTH CARE UNIVERSITY OF NORTHERN IOWA, AND SEVERAL AREA ORGANIZATIONS AND AGENCIES.

FINDINGS FROM THE 2020 BLACK HAWK COUNTY PUBLIC HEALTH'S CHNA AND RESULTING PRIORITY ISSUES OF MENTAL HEALTH AND TRAUMA, HEALTHY BEHAVIORS AND SYSTEMS THINKING WERE USED AS THE STARTING POINT FOR THE UPDATE. THE INITIAL COMMUNITY NEEDS SURVEY IN 2020 CONSISTED OF 41 QUESTIONS AND WAS ADMINISTERED IN MULTIPLE WAYS. AN ONLINE VERSION USING SURVEY MONKEY WAS DISTRIBUTED THROUGH SOCIAL MEDIA ACCOUNTS AND VARIOUS ORGANIZATION WEBSITES. PAPER VERSIONS OF THE SURVEY WERE DISTRIBUTED THROUGH SELECTED COMMUNITY CHURCHES IN ORDER TO OBTAIN ADDITIONAL RESPONSES FROM UNDER-REPRESENTED COMMUNITY MEMBERS. IN-PERSON INTERVIEWS WERE CONDUCTED EMBARC IS A GRASSROOTS, COMMUNITY-BASED, NON-PROFIT BY EMBARC STAFF. ORGANIZATION FOUNDED BY REFUGEES, FOR REFUGEES. A TOTAL OF 1,621 SURVEYS WERE RECORDED USING THESE THREE METHODS. THE COVID-19 PANDEMIC IMPACTED THE LEVEL OF IMPLEMENTATION OF THE PRIORITY ISSUE ACTION PLAN AND RESULTS. THE TEAM ALSO RECOGNIZED THAT COLLABORATING TO BRING TRANSFORMATIONAL CHANGE DOES NOT FULLY HAPPEN IN A SINGLE THREE-YEAR CYCLE. APPLYING A HEALTH EQUITY LENS REQUIRES AN INVESTMENT IN DEEPENING AND BROADENING THE PARTNERSHIPS THAT GUIDE THE STRUCTURE OF THE COMMUNITY HEALTH IMPROVEMENT PROCESS. IN ADDITION, THE FOUNDATIONAL PRINCIPLES OF THE MAPP PROCESS WERE EVOLVING TO REFLECT THE GUIDING VALUES OF EQUITY, INCLUSION, TRUSTED RELATIONSHIPS, COMMUNITY POWER, STRATEGIC COLLABORATION AND ALIGNMENT AND DATA- AND COMMUNITY-INFORMED ACTION.

DUE TO THE ABOVE-MENTIONED FACTORS, THE BLACK HAWK COUNTY COMMUNITY HEALTH IMPROVEMENT STEERING COMMITTEE DECIDED THAT THE 2022 CHNA WOULD UPDATE THE 332098 12-26-23

2023.05070 SARTORI MEMORIAL HOSPITAL 58901\_\_1

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 2, 3j, 5, 6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18e, 19e, 20a, 20b, 20c, 20d, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each hospital facility in a facility reporting group, designated by facility reporting group letter and hospital facility line number from Part V, Section A ("A, 1," "A, 4," "B, 2," "B, 3," etc.) and name of hospital facility.

QUANTITATIVE DATA AS WELL AS OBTAIN FEEDBACK ON THE PRIORITY ISSUES THAT

AFFECT HEALTHY LIVING AND THE IMPACTS OF THE COVID-19 PANDEMIC.

BLACK HAWK COUNTY PUBLIC HEALTH WAS INSTRUMENTAL IN ASSISTING IN THE DATA

COLLECTION AND SURVEY FOR THIS NEW THREE-YEAR REPORTING CYCLE. THEY

SHARED A FACT SHEET THROUGHOUT THE COMMUNITY, SUMMARIZING THE UPDATED CHNA

BETWEEN JUNE 1 AND JUNE 13, 2022, ALONG WITH A REQUEST TO COMPLETE A

SURVEY GIVING INPUT ON HOW THE COMMUNITY'S HEALTH HAS CHANGED OVER THE

PAST THREE YEARS AND HOW THE COVID-19 PANDEMIC IMPACTED HEALTH PRIORITIES.

MERCYONE SHARED THE SURVEY ON THEIR LOCAL FACEBOOK PAGE ON JUNE 11, 2022,

ENCOURAGING BLACK HAWK COUNTY RESIDENTS AS WELL AS EMPLOYEES TO

PARTICIPATE, FOR A TOTAL OF 315 RECORDED RESPONSES. IN ADDITION, BLACK

HAWK COUNTY PUBLIC HEALTH HELD FIVE DIFFERENT FOCUS GROUPS DURING AUGUST

AND SEPTEMBER 2022, COLLECTING ADDITIONAL DATA FROM THE FOLLOWING GROUPS:

BLACK/AFRICAN AMERICAN, BURMESE, CONGOLESE, HISPANIC/LATINX AND RURAL.

### MERCYONE CEDAR FALLS MEDICAL CENTER:

PART V, SECTION B, LINE 6A: MERCYONE CEDAR FALLS CONDUCTED THE CHNA WITH

THE UNITYPOINT HEALTH - ALLEN HOSPITAL AND MERCYONE WATERLOO.

## MERCYONE CEDAR FALLS MEDICAL CENTER:

PART V, SECTION B, LINE 6B: MERCYONE CEDAR FALLS CONDUCTED THE CHNA WITH

THE FOLLOWING ORGANIZATIONS: PEOPLE'S COMMUNITY HEALTH CLINIC, BLACK HAWK

COUNTY HEALTH DEPARTMENT, CEDAR VALLEY UNITED WAY, AND THE UNIVERSITY OF

NORTHERN IOWA.

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 2, 3j, 5, 6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18e, 19e, 20a, 20b, 20c, 20d, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each hospital facility in a facility reporting group, designated by facility reporting group letter and hospital facility line number from Part V, Section A ("A, 1," "A, 4," "B, 2," "B, 3," etc.) and name of hospital facility.

MERCYONE CEDAR FALLS MEDICAL CENTER:

PART V, SECTION B, LINE 11:

MENTAL HEALTH:

MERCYONE CEDAR FALLS CONTINUED TO FOCUS ON MENTAL HEALTH IN THE COMMUNITY
IN FY24. SEVERAL EMPLOYEES PARTICIPATED IN THE CEDAR VALLEY COALITION ON
SUICIDE PREVENTION AND SUPPORT. OUR PARTNERSHIPS HAVE CONTINUED WITH
BLACK HAWK COUNTY PUBLIC HEALTH, PEOPLE'S COMMUNITY HEALTH CLINIC, UNITY
POINT HEALTH-ALLEN HOSPITAL, ALIVE & RUNNING, WATERLOO/CEDAR FALLS
SCHOOLS, AND MORE RECENTLY THE YOUTH CITY COUNCIL. THIS COALITION HAS
WORKED TOGETHER TO PROVIDE INFORMATION AND EDUCATION TO THE COMMUNITY ON
MENTAL HEALTH AWARENESS AND TO REDUCE THE STIGMA OF MENTAL HEALTH.
NUMEROUS TRAININGS HAVE BEEN PROVIDED IN THE COMMUNITY, IN WHICH MERCYONE
EMPLOYEES HAVE PARTICIPATED. EMPLOYEES HAVE ALSO PARTICIPATED IN MENTAL
HEALTH TRAININGS, SUCH AS ASIST (APPLIED SUICIDE INTERVENTION SKILLS
TRAINING) SUICIDE PREVENTION TRAINING.

MERCYONE CEDAR FALLS HAS ONE KNOWN TRAINED 'MAKE IT OK' AMBASSADOR. 'MAKE

IT OK' IS A COMMUNITY CAMPAIGN FOCUSED REDUCING THE STIGMA AND PROMOTING

MENTAL HEALTH WELLNESS FOR ALL.

**HEALTH EQUITY:** 

MERCYONE CONTINUED TO PARTICIPATE IN ADVANCING EQUITY IN THE CEDAR VALLEY.

MERCYONE CEDAR FALLS HAS BEEN FOCUSED ON IMPROVING THE HEALTH OF ALL

INDIVIDUALS. WE HAVE CONTINUED TO SCREEN PATIENTS FOR THE SOCIAL

DETERMINANTS OF HEALTH. IN FY24, WE HAVE EXPANDED OUR SCREENING FOR

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 2, 3j, 5, 6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18e, 19e, 20a, 20b, 20c, 20d, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each hospital facility in a facility reporting group, designated by facility reporting group letter and hospital facility line number from Part V, Section A ("A, 1," "A, 4," "B, 2," "B, 3," etc.) and name of hospital facility.

HEALTH-RELATED SOCIAL NEEDS TO THE INPATIENT SETTING. WHEN PATIENTS ARE

FLAGGED WITH NEEDS, THEY ARE REFERRED TO OUR COMMUNITY HEALTH WORKERS

(CHW'S) WHO ASSIST THEM IN FINDING NEEDED RESOURCES TO HELP IMPROVE THEIR

OVERALL QUALITY OF LIFE. THE CHW'S MET SEVERAL TIMES THIS YEAR WITH THE

CHW'S AT UNITY POINT AND BLACK HAWK COUNTY PUBLIC HEALTH FOR COLLABORATION

AND SUPPORT. WE HAVE CONTINUED TO PROVIDE EDUCATION TO THE PUBLIC ON FIND

HELP, THE FREE COMMUNITY RESOURCE DIRECTORY.

SEVERAL MERCYONE EMPLOYEES PARTICIPATED IN THE BLACK WOMEN'S HEALTH SUMMIT

AS WELL AS THE HEALTH DIVERSITY AND EQUITY EVENT.

MERCYONE CEDAR FALLS ALSO PARTICIPATED IN THE STURGIS FALLS EVENT, WHERE

THEY PROVIDED THE FIRST AID TENT FROM FRIDAY THROUGH SUNDAY TO ANYONE WHO

NEEDED FIRST AID CARE. IN ADDITION, MERCYONE HAD AN AMBULANCE ONSITE

DURING THE WEEKEND-LONG EVENT.

MERCYONE CEDAR FALLS HAS CONTINUED TO PARTNER WITH BLACK HAWK COUNTY

PUBLIC HEALTH AND THE CARE FOR YOURSELF PROGRAM TO OFFER FREE MAMMOGRAMS

IN OCTOBER FOR WOMEN AGES FORTY AND OLDER WHO HAVE FINANCIAL BARRIERS TO

RECEIVING THEIR YEARLY MAMMOGRAM. EXTENDED HOURS WERE PROVIDED TO HELP

REDUCE BARRIERS. AS A RESULT, MERCYONE CEDAR FALLS WAS ABLE TO PROVIDE

FREE MAMMOGRAMS TO 14 PATIENTS.

HEALTHY EATING/FOOD INSECURITY:

MERCYONE CEDAR FALLS CONTINUED TO FOCUS ON HEALTHY EATING AND FOOD

INSECURITY. ACCORDING TO FIND HELP DATA, WE HAVE SEEN AN INCREASE IN

PATIENTS AND COMMUNITY MEMBERS IN BLACK HAWK COUNTY NEEDING ADDITIONAL

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 2, 3j, 5, 6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18e, 19e, 20a, 20b, 20c, 20d, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each hospital facility in a facility reporting group, designated by facility reporting group letter and hospital facility line number from Part V, Section A ("A, 1," "A, 4," "B, 2," "B, 3," etc.) and name of hospital facility.

RESOURCES FOR FOOD IN FY24.

MERCYONE CEDAR FALLS HAS CONTINUED TO PARTNER WITH UNIVERSITY OF NORTHERN

IOWA ON THE VEGGIE VOUCHER PROGRAM AND CONTRIBUTED RESTRICTED CASH

DONATIONS TO THIS PROGRAM. MERCYONE CEDAR FALLS CHW'S PROVIDE EDUCATION

TO PATIENTS IN NEED AND HAND OUT THE VOUCHERS TO BE USED AT LOCAL FARMERS

MARKETS. AS A RESULT, 192 HOUSEHOLDS REPRESENTING 699 INDIVIDUALS,

INCLUDING 349 CHILDREN AND 39 SENIORS, WERE GIVEN FOOD. IN TOTAL, 1,001

(\$3,003) VOUCHERS WERE DISTRIBUTED BY OUR CHW'S AND OF THOSE, 56.6% WERE

REDEEMED AT THE LOCAL FARMER'S MARKETS. WE HAVE SEEN AN INCREASE IN

REDEMPTION RATES OVER THE PAST YEAR (FROM 28.4% IN 2022 TO 56.6% IN 2023),

INDICATING MORE PATIENTS ARE ATTENDING THE FARMERS MARKET AND PURCHASING

FRESH PRODUCE. MERCYONE CEDAR FALLS HAS ALSO HOSTED SEVERAL FOOD DRIVES

FOR THE NORTHEAST IOWA FOOD BANK.

MERCYONE CEDAR FALLS DID NOT DIRECTLY ADDRESS ALL THE NEEDS IDENTIFIED IN

THIS CHNA CYCLE DUE TO COMPETING PRIORITIES, LACK OF RESOURCES, AND OTHER

AGENCIES AND ORGANIZATIONS ALREADY ADDRESSING THESE ISSUES. FOR THIS

REASON, THE CATEGORY OF EMERGING HEALTH ISSUES (GUN VIOLENCE, INFLATION,

EDUCATION, STD'S, COVID-19, AND HEALTH CARE COSTS/ACCESS) WERE NOT

DIRECTLY ADDRESSED IN FY24.

MERCYONE CEDAR FALLS MEDICAL CENTER:

PART V, SECTION B, LINE 13H: THE HOSPITAL RECOGNIZES THAT NOT ALL PATIENTS

ARE ABLE TO PROVIDE COMPLETE FINANCIAL INFORMATION. THEREFORE, APPROVAL

FOR FINANCIAL SUPPORT MAY BE DETERMINED BASED ON LIMITED AVAILABLE

Section C. Supplemental Information for Part V, Section B. Provide descriptions required for Part V, Section B, lines 2, 3j, 5, 6a, 6b, 7d, 11, 13b, 13h, 15e, 16j, 18e, 19e, 20a, 20b, 20c, 20d, 20e, 21c, 21d, 23, and 24. If applicable, provide separate descriptions for each hospital facility in a facility reporting group, designated by facility reporting group letter and hospital facility line number from Part V, Section A ("A, 1," "A, 4," "B, 2," "B, 3," etc.) and name of hospital facility.

INFORMATION. WHEN SUCH APPROVAL IS GRANTED, IT IS CLASSIFIED AS

"PRESUMPTIVE SUPPORT." EXAMPLES OF PRESUMPTIVE CASES INCLUDE: DECEASED

PATIENTS WITH NO KNOWN ESTATE, HOMELESS PATIENTS, UNEMPLOYED PATIENTS,

NON-COVERED MEDICALLY NECESSARY SERVICES PROVIDED TO PATIENTS QUALIFYING

FOR PUBLIC ASSISTANCE PROGRAMS, PATIENT BANKRUPTCIES, AND MEMBERS OF

RELIGIOUS ORGANIZATIONS WHO HAVE TAKEN A VOW OF POVERTY AND HAVE NO

RESOURCES INDIVIDUALLY OR THROUGH THE RELIGIOUS ORDER.

PART V, SECTION B, LINE 7A:

WWW.MERCYONE.ORG/ABOUT-US/COMMUNITY-HEALTH-AND-WELL-BEING

PART V, SECTION B, LINE 9:

AS PERMITTED IN THE FINAL SECTION 501(R) REGULATIONS, THE HOSPITAL'S

IMPLEMENTATION STRATEGY WAS ADOPTED WITHIN 4 1/2 MONTHS AFTER THE

FISCAL YEAR END THAT THE CHNA WAS COMPLETED AND MADE WIDELY AVAILABLE

TO THE PUBLIC.

PART V, SECTION B, LINE 10A:

WWW.MERCYONE.ORG/ABOUT-US/COMMUNITY-HEALTH-AND-WELL-BEING

PART V, SECTION B, LINE 16A:

WWW.MERCYONE.ORG/FOR-PATIENTS/BILLING-AND-

FINANCIAL-INFORMATION/FINANCIAL-ASSISTANCE-RHM

PART V, SECTION B, LINE 16B:

WWW.MERCYONE.ORG/FOR-PATIENTS/BILLING-AND-

# Part VI Supplemental Information

Provide the following information.

- 1 Required descriptions. Provide the descriptions required for Part I, lines 3c, 6a, and 7; Part II and Part III, lines 2, 3, 4, 8, and 9h
- 2 Needs assessment. Describe how the organization assesses the health care needs of the communities it serves, in addition to any CHNAs reported in Part V, Section B.
- 3 Patient education of eligibility for assistance. Describe how the organization informs and educates patients and persons who may be billed for patient care about their eligibility for assistance under federal, state, or local government programs or under the organization's financial assistance policy.
- 4 Community information. Describe the community the organization serves, taking into account the geographic area and demographic constituents it serves.
- **Promotion of community health.** Provide any other information important to describing how the organization's hospital facilities or other health care facilities further its exempt purpose by promoting the health of the community (for example, open medical staff, community board, use of surplus funds, etc.).
- **6 Affiliated health care system.** If the organization is part of an affiliated health care system, describe the respective roles of the organization and its affiliates in promoting the health of the communities served.
- 7 State filing of community benefit report. If applicable, identify all states with which the organization, or a related organization, files a community benefit report.

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IN ADDITION TO LOOKING AT A MULTIPLE OF THE FEDERAL POVERTY GUIDELINES,

OTHER FACTORS ARE CONSIDERED SUCH AS THE PATIENT'S FINANCIAL STATUS AND/OR

ABILITY TO PAY AS DETERMINED THROUGH THE ASSESSMENT PROCESS.

# PART I, LINE 6A:

SARTORI MEMORIAL HOSPITAL (MERCYONE CEDAR FALLS) REPORTS ITS COMMUNITY

BENEFIT INFORMATION AS PART OF THE CONSOLIDATED COMMUNITY BENEFIT

INFORMATION REPORTED BY TRINITY HEALTH (EIN 35-1443425) IN ITS AUDITED

FINANCIAL STATEMENTS, AVAILABLE AT WWW.TRINITY-HEALTH.ORG.

MERCYONE CEDAR FALLS ALSO INCLUDES A COPY OF ITS MOST RECENTLY FILED

SCHEDULE H ON TRINITY HEALTH'S WEBSITE AT

WWW.TRINITY-HEALTH.ORG/OUR-IMPACT/COMMUNITY-HEALTH-AND-WELL-BEING.

# PART I, LINE 7:

THE BEST AVAILABLE DATA WAS USED TO CALCULATE THE COST AMOUNTS REPORTED IN

ITEM 7. FOR CERTAIN CATEGORIES, PRIMARILY TOTAL CHARITY CARE AND

332100 12-26-23

MEANS-TESTED GOVERNMENT PROGRAMS, SPECIFIC COST-TO-CHARGE RATIOS WERE CALCULATED AND APPLIED TO THOSE CATEGORIES. THE COST-TO-CHARGE RATIO WAS DERIVED FROM WORKSHEET 2, RATIO OF PATIENT CARE COST-TO-CHARGES. IN OTHER CATEGORIES, THE BEST AVAILABLE DATA WAS DERIVED FROM THE HOSPITAL'S COST

### PART I, LN 7 COL(F):

ACCOUNTING SYSTEM.

THE FOLLOWING NUMBER, \$1,470,597, REPRESENTS THE AMOUNT OF BAD DEBT EXPENSE INCLUDED IN TOTAL FUNCTIONAL EXPENSES IN FORM 990, PART IX, LINE 25. PER IRS INSTRUCTIONS, THIS AMOUNT WAS EXCLUDED FROM THE DENOMINATOR WHEN CALCULATING THE PERCENT OF TOTAL EXPENSE FOR SCHEDULE H, PART I, LINE 7, COLUMN (F).

### PART II, COMMUNITY BUILDING ACTIVITIES:

MERCYONE LEADERS HAVE PARTICIPATED IN COMMUNITY BUILDING ACTIVITIES BY:

SERVING ON BOARDS AND COMMITTEES FOCUSED ON ECONOMIC AND COMMUNITY

DEVELOPMENT INITIATIVES

PARTICIPATING IN COMMUNITY SUPPORT ACTIVITIES, INCLUDING SERVING ON LOCAL BOARDS AND PROVIDING MENTORSHIP TO STUDENTS

- PARTICIPATING IN COMMUNITY COALITIONS AND BOARDS FOCUSED ON ADDRESSING HEALTH AND SAFETY ISSUES
- PARTICIPATING IN ADVOCACY EFFORTS BY ATTENDING COMMUNITY MEETINGS FOCUSED ON ENHANCING ADVOCACY STRATEGIES FOR VARIOUS HEALTH AND SOCIAL NEEDS
- SPENDING TIME ON WORKFORCE DEVELOPMENT INITIATIVES SUCH AS HIGH SCHOOL CAREER EXPLORATION EVENTS, COLLEGE BOARD PARTICIPATION, AND PRESENTATIONS TO AREA SCHOOL GROUPS

PART III, LINE 2:

METHODOLOGY USED FOR LINE 2 - ANY DISCOUNTS PROVIDED OR PAYMENTS MADE TO A

PARTICULAR PATIENT ACCOUNT ARE APPLIED TO THAT PATIENT ACCOUNT PRIOR TO

ANY BAD DEBT WRITE-OFF AND ARE THUS NOT INCLUDED IN BAD DEBT EXPENSE. AS A

RESULT OF THE PAYMENT AND ADJUSTMENT ACTIVITY BEING POSTED TO BAD DEBT

ACCOUNTS, WE ARE ABLE TO REPORT BAD DEBT EXPENSE NET OF THESE

TRANSACTIONS.

PART III, LINE 3:

IN DETERMINING BAD DEBT AMOUNTS, MERCYONE CEDAR FALLS USES A TWO-LEVEL

SCORING PROCESS AS FOLLOWS: FIRST, FOR ANY PATIENT ACCOUNT THAT IS

CATEGORIZED AS HAVING NO INSURANCE, WHEN THE AMOUNT BECOMES 60 DAYS

OVERDUE OR GREATER, THE PATIENT'S ACCOUNT IS REVIEWED FOR FINANCIAL

ASSISTANCE QUALIFICATION. IF THE PATIENT IS FOUND TO QUALIFY FOR FINANCIAL

ASSISTANCE, THE NECESSARY STEPS ARE TAKEN TO APPLY, AND THE NEEDED

ADJUSTMENTS ARE MADE TO TREAT AS CHARITY CARE AND NOT AS BAD DEBT.

A SIMILAR SCORING PROCESS IS COMPLETED FOR THOSE PATIENTS WHO DO HAVE

INSURANCE, BUT AFTER 120 DAYS OR GREATER, STILL HAVE NOT PAID THE PATIENT

RESPONSIBILITY PORTION. AGAIN, THESE PATIENT ACCOUNTS ARE REVIEWED FOR

FINANCIAL ASSISTANCE, AND IF THEY QUALIFY, SIMILAR STEPS ARE TAKEN TO

REMOVE FROM BAD DEBT.

AS A RESULT OF THESE SCORING PROCEDURES, MERCYONE CEDAR FALLS' POSITION IS

THAT NONE OF THE PATIENTS RESULTING IN UNCOLLECTIBLE ACCOUNTS WOULD HAVE

QUALIFIED AS CHARITY CARE PATIENTS AS THIS DETERMINATION IS MADE AT THE

TIME OF ADMISSION, OR LATER WITH THE TIMING OF THE SCORING PROCEDURES

DESCRIBED ABOVE. BAD DEBT IS THEREFORE ONLY DETERMINED AT THE TIME THE

AMOUNT DUE IS TRULY DETERMINED TO BE UNCOLLECTIBLE, AFTER FINANCIAL

ASSISTANCE HAS BEEN DETERMINED, AND AFTER MANY MONTHS OF COLLECTION

EFFORTS.

ADDITIONALLY, MERCYONE CEDAR FALLS FOLLOWS GUIDELINES ESTABLISHED BY THE

CATHOLIC HEALTH ASSOCIATION AND THE IOWA HOSPITAL ASSOCIATION, WHO

RECOMMEND THAT NO BAD DEBT AMOUNTS BE INCLUDED IN COMMUNITY BENEFIT

AMOUNTS.

FOR THESE REASONS, PART III, SECTION A, LINE 3 IS REPORTED AT ZERO.

### PART III, LINE 4:

MERCYONE CEDAR FALLS IS INCLUDED IN THE CONSOLIDATED FINANCIAL STATEMENTS

OF TRINITY HEALTH. THE FOLLOWING IS THE TEXT OF THE PATIENT ACCOUNTS

RECEIVABLE, ESTIMATED RECEIVABLES FROM AND PAYABLES TO THIRD-PARTY PAYERS

FOOTNOTE FROM PAGE 14 OF THOSE STATEMENTS: "AN UNCONDITIONAL RIGHT TO

PAYMENT, SUBJECT ONLY TO THE PASSAGE OF TIME IS TREATED AS A RECEIVABLE.

PATIENT ACCOUNTS RECEIVABLE, INCLUDING BILLED ACCOUNTS AND UNBILLED

ACCOUNTS FOR WHICH THERE IS AN UNCONDITIONAL RIGHT TO PAYMENT, AND

ESTIMATED AMOUNTS DUE FROM THIRD-PARTY PAYERS FOR RETROACTIVE ADJUSTMENTS,

ARE RECEIVABLES IF THE RIGHT TO CONSIDERATION IS UNCONDITIONAL AND ONLY

THE PASSAGE OF TIME IS REQUIRED BEFORE PAYMENT OF THAT CONSIDERATION IS

DUE. FOR PATIENT ACCOUNTS RECEIVABLE, THE ESTIMATED UNCOLLECTABLE AMOUNTS

ARE GENERALLY CONSIDERED IMPLICIT PRICE CONCESSIONS THAT ARE A DIRECT

REDUCTION TO PATIENT SERVICE REVENUE AND ACCOUNTS RECEIVABLE.

THE CORPORATION HAS AGREEMENTS WITH THIRD-PARTY PAYERS THAT PROVIDE FOR

PAYMENTS TO THE CORPORATION'S HEALTH MINISTRIES AT AMOUNTS DIFFERENT FROM

Schedule H (Form 990)

ESTABLISHED RATES. ESTIMATED RETROACTIVE ADJUSTMENTS UNDER REIMBURSEMENT AGREEMENTS WITH THIRD-PARTY PAYERS AND OTHER CHANGES IN ESTIMATES ARE INCLUDED IN NET PATIENT SERVICE REVENUE AND ESTIMATED RECEIVABLES FROM AND PAYABLES TO THIRD-PARTY PAYERS. RETROACTIVE ADJUSTMENTS ARE ACCRUED ON AN ESTIMATED BASIS IN THE PERIOD THE RELATED SERVICES ARE RENDERED AND ADJUSTED IN FUTURE PERIODS, AS FINAL SETTLEMENTS ARE DETERMINED. ESTIMATED RECEIVABLES FROM THIRD-PARTY PAYERS ALSO INCLUDES AMOUNTS RECEIVABLE UNDER STATE MEDICAID PROVIDER TAX PROGRAMS."

### PART III, LINE 5:

TOTAL MEDICARE REVENUE REPORTED IN PART III, LINE 5 HAS BEEN REDUCED BY THE TWO PERCENT SEQUESTRATION REDUCTION.

### PART III, LINE 8:

THE IRS COMMUNITY BENEFIT OBJECTIVES INCLUDE RELIEVING OR REDUCING THE BURDEN OF GOVERNMENT TO IMPROVE HEALTH. TREATING MEDICARE PATIENTS CREATES SHORTFALLS THAT MUST BE ABSORBED BY HOSPITALS, WHICH PROVIDE CARE REGARDLESS OF THIS SHORTFALL AND THEREBY RELIEVE THE FEDERAL GOVERNMENT OF THE BURDEN OF PAYING THE FULL COST FOR MEDICARE BENEFICIARIES. THEREFORE, THE HOSPITAL BELIEVES ANY MEDICARE SHORTFALL SHOULD BE CONSIDERED COMMUNITY BENEFIT. TRINITY HEALTH AND ITS HOSPITALS REPORT AS COMMUNITY IMPACT THE LOSS ON MEDICARE AND A HOST OF MANY OTHER EXPENSES DESIGNED TO SERVE PEOPLE EXPERIENCING POVERTY IN OUR COMMUNITIES. SEE SCHEDULE H, PART VI, LINE 5 FOR MORE INFORMATION.

PART III, LINE 8: COSTING METHODOLOGY FOR LINE 6 - MEDICARE COSTS WERE OBTAINED FROM THE FILED MEDICARE COST REPORT. THE COSTS ARE BASED ON MEDICARE ALLOWABLE COSTS AS REPORTED ON WORKSHEET B, COLUMN 26, WHICH Schedule H (Form 990)

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EXCLUDE DIRECT MEDICAL EDUCATION COSTS. INPATIENT MEDICARE COSTS ARE

CALCULATED BASED ON A COMBINATION OF ALLOWABLE COST PER DAY TIMES MEDICARE

DAYS FOR ROUTINE SERVICES AND COST TO CHARGE RATIO TIMES MEDICARE CHARGES

FOR ANCILLARY SERVICES. OUTPATIENT MEDICARE COSTS ARE CALCULATED BASED ON

COST TO CHARGE RATIO TIMES MEDICARE CHARGES BY ANCILLARY DEPARTMENT.

### PART III, LINE 9B:

THE HOSPITAL'S COLLECTION POLICY CONTAINS PROVISIONS ON THE COLLECTION

PRACTICES TO BE FOLLOWED FOR PATIENTS WHO ARE KNOWN TO QUALIFY FOR

FINANCIAL ASSISTANCE. CHARITY DISCOUNTS ARE APPLIED TO THE AMOUNTS THAT

QUALIFY FOR FINANCIAL ASSISTANCE. THE HOSPITAL HAS IMPLEMENTED BILLING

AND COLLECTION PRACTICES FOR PATIENT PAYMENT OBLIGATIONS THAT ARE FAIR,

CONSISTENT AND COMPLIANT WITH STATE AND FEDERAL REGULATIONS.

# PART VI, LINE 2:

NEEDS ASSESSMENT - MERCYONE CEDAR FALLS ASSESSES THE HEALTH STATUS OF ITS

COMMUNITY, IN PARTNERSHIP WITH COMMUNITY COALITIONS, AS PART OF THE NORMAL

COURSE OF OPERATIONS AND IN THE CONTINUOUS EFFORT TO IMPROVE PATIENT CARE

AND THE HEALTH OF THE OVERALL COMMUNITY. TO ASSESS THE HEALTH OF ITS

COMMUNITY, THE HOSPITAL MAY USE PATIENT DATA, PUBLIC HEALTH DATA, ANNUAL

COUNTY HEALTH RANKINGS, MARKET STUDIES AND GEOGRAPHICAL MAPS SHOWING AREAS

OF HIGH UTILIZATION FOR EMERGENCY SERVICES AND INPATIENT CARE, WHICH MAY

INDICATE POPULATIONS OF INDIVIDUALS WHO DO NOT HAVE ACCESS TO PREVENTATIVE

SERVICES OR ARE UNINSURED.

# PART VI, LINE 3:

PATIENT EDUCATION OF ELIGIBILITY FOR ASSISTANCE - MERCYONE CEDAR FALLS

COMMUNICATES EFFECTIVELY WITH PATIENTS REGARDING PATIENT PAYMENT

OBLIGATIONS. FINANCIAL COUNSELING IS OFFERED TO PATIENTS ABOUT THEIR PAYMENT OBLIGATIONS AND HEALTH CARE BILLS. INFORMATION ON HOSPITAL-BASED FINANCIAL SUPPORT POLICIES, FEDERAL, STATE, AND LOCAL GOVERNMENT PROGRAMS, AND OTHER COMMUNITY-BASED CHARITABLE PROGRAMS THAT PROVIDE COVERAGE FOR SERVICES ARE MADE AVAILABLE TO PATIENTS DURING THE PRE-REGISTRATION AND REGISTRATION PROCESSES AND/OR THROUGH COMMUNICATIONS WITH PATIENTS SEEKING FINANCIAL ASSISTANCE.

FINANCIAL COUNSELORS MAKE AFFIRMATIVE EFFORTS TO HELP PATIENTS APPLY FOR PUBLIC AND PRIVATE PROGRAMS FOR WHICH THEY MAY QUALIFY AND THAT MAY ASSIST THEM IN OBTAINING AND PAYING FOR HEALTH CARE SERVICES. EVERY EFFORT IS MADE TO DETERMINE A PATIENT'S ELIGIBILITY FOR FINANCIAL SUPPORT PRIOR TO OR AT THE TIME OF ADMISSION OR SERVICE.

MERCYONE CEDAR FALLS OFFERS FINANCIAL SUPPORT TO PATIENTS WITH LIMITED MEANS. NOTIFICATION ABOUT FINANCIAL ASSISTANCE AND GOVERNMENT PROGRAMS, INCLUDING CONTACT INFORMATION, IS AVAILABLE THROUGH PATIENT BROCHURES, MESSAGES ON PATIENT BILLS, POSTED NOTICES IN PUBLIC REGISTRATION AREAS INCLUDING EMERGENCY ROOMS, ADMITTING AND REGISTRATION DEPARTMENTS, AND OTHER PATIENT FINANCIAL SERVICES OFFICES. INFORMATION REGARDING FINANCIAL ASSISTANCE AND GOVERNMENT PROGRAMS IS ALSO AVAILABLE ON HOSPITAL WEBSITES. IN ADDITION TO ENGLISH, THIS INFORMATION IS ALSO AVAILABLE IN OTHER LANGUAGES AS REOUIRED BY INTERNAL REVENUE CODE SECTION 501(R), REFLECTING OTHER PRIMARY LANGUAGES SPOKEN BY THE POPULATION SERVICED BY OUR HOSPITAL.

PART VI, LINE 4:

COMMUNITY INFORMATION - MERCYONE CEDAR FALLS IS LOCATED IN BLACK HAWK COUNTY.

AS OF JULY 2021, IOWA HAD AN ESTIMATED POPULATION OF 3,193,079 WHILE BLACK
HAWK COUNTY HAD AN ESTIMATED POPULATION OF 130,368, WHICH IS SLIGHTLY LESS
THAN THE ESTIMATES ON APRIL 1, 2020, OF 131,144 (U.S. CENSUS 2021). THE
POPULATION BY RACE CONSISTS OF 84.5% WHITE, 9.7% BLACK, 4.6% HISPANIC,

2.5% ASIAN, WITH 2.5% BEING TWO OR MORE RACES. NEARLY 22% OF THE
POPULATION IS UNDER THE AGE OF 18 AND 17% REPRESENTS INDIVIDUALS AGED 65
OR OLDER. THE HIGH SCHOOL GRADUATION RATES ARE HIGH AT NEARLY 92%, AND 29%
OF THE RESIDENTS HAVE A BACHELOR'S DEGREE OR HIGHER. THE MEDIAN HOUSEHOLD
INCOME IN BLACK HAWK COUNTY IS \$54,774, WHILE THE MEDIAN HOUSEHOLD INCOME
IN IOWA IS \$64,994. MERCYONE WATERLOO AND MERCYONE CEDAR FALLS ARE TWO OF
THREE MEDICAL CENTERS IN BLACK HAWK COUNTY, BOTH WITHIN A 10-MILE DISTANCE
OF EACH OTHER, AND APPROXIMATELY 6 TO 8 MILES FROM UNITYPOINT HEALTH ALLEN HOSPITAL ON THE NORTH SIDE OF WATERLOO.

BLACK HAWK COUNTY HAS A PRIMARY CARE PHYSICIAN (PCP) RATIO OF 1,060:1,

COMPARED TO THE STATE'S RATIO OF 1,350:1 (RWJF 2022). THE BLACK HAWK

COUNTY MENTAL HEALTH PROVIDER RATIO IS 510:1, WHICH IS SIMILAR TO THE

STATE RATIO AT 570:1, BUT SIGNIFICANTLY LESS THAN THE NATIONAL RATIO OF

250:1.

### PART VI, LINE 5:

PROMOTION OF COMMUNITY HEALTH - MERCYONE CEDAR FALLS IS A 100-BED

FULL-SERVICE COMMUNITY HOSPITAL PROVIDING INPATIENT AND OUTPATIENT CARE TO

THE PEOPLE LIVING IN AND NEAR CEDAR FALLS, IOWA. SERVICES INCLUDE 24-HOUR

EMERGENCY ROOM AND AMBULANCE TRANSPORTATION, INTENSIVE CARE, GENERAL

MEDICAL CARE, SURGERY, CARDIOLOGY CARE, BARIATRIC PROGRAM TO ADDRESS

OBESITY, AND AMBULATORY CARE. SUPPORT SERVICES INCLUDE X-RAY, MAMMOGRAPHY

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AND BREAST MRI, ULTRASOUND, LABORATORY, RESPIRATORY THERAPY, PHYSICAL

THERAPY, SPIRITUAL CARE, SOCIAL SERVICES, NUTRITIONAL EDUCATION, AND

OCCUPATIONAL HEALTH. THE MERCYONE CEDAR FALLS AMBULANCE DEPARTMENT SERVES

AS THE EMERGENCY 911 RESPONDER FOR THE CITY OF CEDAR FALLS.

MERCYONE CEDAR FALLS CONTINUED TO INVEST IN ITS COMMUNITY TO ENHANCE THE HEALTH AND WELL-BEING OF RESIDENTS BY:

- PROVIDING FREE TRANSPORTATION SERVICES TO THOSE IN NEED THROUGH A

  CARE-A-VAN PROGRAM
- OFFERING A DIABETES PREVENTION PROGRAM AND CLASSES
- PROVIDING FIRST-AID TENTS AND SUPPORT AT LOCAL COMMUNITY EVENTS
- PROVIDING ENROLLMENT ASSISTANCE IN THE SENIOR HEALTH INSURANCE

INFORMATION PROGRAM

- PARTICIPATING IN HEALTH FAIRS
- HOSTING SEVERAL FOOD DRIVES FOR THE NORTHEAST IOWA FOOD BANK
- HOSTING A DIAPER DRIVE, DONATING DIAPERS TO SEVERAL NON-PROFIT AGENCIES
- PARTICIPATING IN THE VEGGIE VOUCHER PROGRAM
- EMPLOYEE PARTICIPATION ON THE LOCAL UNITED WAY HEALTH COMMUNITY IMPACT
  TEAM
- PROVIDING FREE TELEPHONE TRIAGE SERVICES THAT OFFER MEDICAL ADVICE AND

ARE AVAILABLE TO THE PUBLIC 24-HOURS A DAY, SEVEN DAYS A WEEK

- COLLABORATING WITH CEDAR FALLS PUBLIC SAFETY ON CONDUCTING EMERGENCY

SIMULATIONS AND DEVELOPING AND TESTING RESPONSE PLANS FOR A VARIETY OF

POTENTIAL THREATS TO INDIVIDUALS AND THE COMMUNITY

- PROVIDING CONFERENCE ROOM SPACE TO OUTSIDE ORGANIZATIONS (CEDAR VALLEY

RUGBY, CHURCH ORGANIZATIONS, ETC.)

- OFFERING A MILITARY/VETERANS PROGRAM

Part VI | Supplemental Information (Continuation)

- PARTICIPATING IN RESOURCE FAIRS AND EVENTS TO EDUCATE THE COMMUNITY ABOUT THE ON-LINE RESOURCE DIRECTORY, FIND HELP
- PARTNERING IN LOCAL EDUCATION WITH HANSEN ELEMENTARY SCHOOL, INCLUDING
- INTERVIEW DAY PRACTICE AND AN END-OF-YEAR STUDENT AWARD SPONSORSHIP
- EMPLOYEE PARTICIPATION IN THE STURGIS FALLS PARADE WITH CANDY AND

MERCYONE GIVEAWAYS

- EMPLOYEE PARTICIPATION IN ADOPTION OF FAMILIES DURING THE HOLIDAYS, DONATING TIME AND FINANCIAL RESOURCES TO ENSURE THOSE IN NEED ARE ABLE CELEBRATE CHRISTMAS
- DONATING FUNDS TO LOCAL NON-PROFIT AGENCIES, WHERE THE FUNDS ARE RAISED FROM EMPLOYEES WEARING JEANS ON FRIDAYS
- PROVIDING CASH DONATIONS TO SUPPORT:
  - UNITED WAY FUNDRAISER
  - MERCYONE WATERLOO AND CEDAR FALLS FOUNDATIONS
  - OUOTA OF THE CEDAR VALLEY, INC.
  - UNI FOUNDATION-PANTHER SCHOLARSHIP CLUB
  - PINK RIBBON RUN

IN FY24, TRINITY HEALTH ASSESSED THE TOTAL IMPACT ITS HOSPITALS HAVE ON COMMUNITY HEALTH. THIS ASSESSMENT INCLUDES TRADITIONAL COMMUNITY BENEFIT AS REPORTED IN PART I, COMMUNITY BUILDING AS REPORTED IN PART II, THE SHORTFALL ON MEDICARE SERVICES AS REPORTED IN PART III, AS WELL AS EXPENSES THAT ARE EXCLUDED FROM THE PART I COMMUNITY BENEFIT CALCULATION BECAUSE THEY ARE OFFSET BY EXTERNAL FUNDING. ALSO INCLUDED ARE ALL COMMUNITY HEALTH WORKERS, INCLUDING THOSE OPERATING IN OUR CLINICALLY INTEGRATED NETWORKS. OUR GOAL IN SHARING THE COMMUNITY IMPACT IS TO DEMONSTRATE HOW OUR CATHOLIC NOT-FOR-PROFIT HEALTH SYSTEM MAKES A DIFFERENCE IN THE COMMUNITIES WE SERVE - FOCUSING ON IMPACTING PEOPLE

EXPERIENCING POVERTY - THROUGH FINANCIAL INVESTMENTS.

MERCYONE, WHICH INCLUDES CEDAR FALLS, HAD A TOTAL COMMUNITY IMPACT IN FY24

OF \$263.9 MILLION.

PART VI, LINE 6:

MERCYONE CEDAR FALLS IS A MEMBER OF TRINITY HEALTH, ONE OF THE LARGEST

CATHOLIC HEALTH CARE DELIVERY SYSTEMS IN THE COUNTRY. TRINITY HEALTH'S

COMMUNITY HEALTH & WELL-BEING (CHWB) STRATEGY PROMOTES OPTIMAL HEALTH FOR

PEOPLE EXPERIENCING POVERTY AND OTHER VULNERABILITIES IN THE COMMUNITIES

WE SERVE - EMPHASIZING THE NECESSITY TO INTEGRATE SOCIAL AND CLINICAL

CARE. WE DO THIS BY:

- 1. ADDRESSING PATIENT SOCIAL NEEDS,
- 2. INVESTING IN OUR COMMUNITIES, AND
- 3. STRENGTHENING THE IMPACT OF OUR COMMUNITY BENEFIT.

TRINITY HEALTH CHWB TEAMS LEAD THE DEVELOPMENT AND IMPLEMENTATION OF

TRIENNIAL COMMUNITY HEALTH NEEDS ASSESSMENTS AND IMPLEMENTATION STRATEGIES

AND FOCUS INTENTIONALLY ON ENGAGING COMMUNITIES AND RESIDENTS EXPERIENCING

POVERTY AND OTHER VULNERABILITIES. WE BELIEVE THAT COMMUNITY MEMBERS AND

COMMUNITIES THAT ARE THE MOST IMPACTED BY RACISM AND OTHER FORMS OF

DISCRIMINATION EXPERIENCE THE GREATEST DISPARITIES AND INEQUITIES IN

HEALTH OUTCOMES AND SHOULD BE INCLUSIVELY ENGAGED IN ALL COMMUNITY HEALTH

ASSESSMENT AND IMPROVEMENT EFFORTS. THROUGHOUT OUR WORK, WE AIM TO

DISMANTLE OPPRESSIVE SYSTEMS AND BUILD COMMUNITY CAPACITY AND

PARTNERSHIPS.

TRINITY HEALTH AND ITS MEMBER HOSPITALS ARE COMMITTED TO THE DELIVERY OF

BILLION IN FY24.

PEOPLE-CENTERED CARE AND SERVING AS A COMPASSIONATE AND TRANSFORMING HEALING PRESENCE WITHIN THE COMMUNITIES WE SERVE. AS A NOT-FOR-PROFIT HEALTH SYSTEM, TRINITY HEALTH REINVESTS ITS PROFITS BACK INTO THE COMMUNITIES AND IS COMMITTED TO ADDRESSING THE UNIQUE NEEDS OF EACH COMMUNITY. IN FISCAL YEAR 2024 (FY24), TRINITY HEALTH CONTRIBUTED NEARLY \$1.3 BILLION IN COMMUNITY BENEFIT SPENDING TO AID THOSE WHO ARE EXPERIENCING POVERTY AND OTHER VULNERABILITIES, AND TO IMPROVE THE HEALTH STATUS OF THE COMMUNITIES IN WHICH WE SERVE. TRINITY HEALTH FURTHERED ITS COMMITMENT THROUGH AN ADDITIONAL \$900 MILLION IN PROGRAMS AND INITIATIVES THAT IMPACT OUR COMMUNITIES - YIELDING A TOTAL COMMUNITY IMPACT OF \$2.2

TRINITY HEALTH'S COMMUNITY INVESTING PROGRAM FINISHED FY24 WITH MORE THAN \$68 MILLION COMMITTED TO BUILDING VITAL COMMUNITY RESOURCES. THESE FUNDS, IN PARTNERSHIP WITH 31 PARTNERS, WERE PAIRED WITH OTHER RESOURCES TO GENERATE MORE THAN \$931.5 MILLION IN INVESTMENTS, WITH APPROXIMATELY 80% (\$749.3 MILLION) OF THESE FUNDS SUPPORTING HIGH PRIORITY ZIP CODES WITHIN TRINITY HEALTH'S SERVICE AREAS (DEFINED AS RACIALLY/ETHNICALLY-DIVERSE COMMUNITIES WITH HIGH LEVELS OF POVERTY). BETWEEN 2018 AND APRIL 2024, THESE INVESTMENTS HAVE BEEN INSTRUMENTAL IN CREATING MUCH-NEEDED COMMUNITY RESOURCES FOR THE PEOPLE THAT WE SERVE, NOTABLY:

- CREATING AT LEAST 1,100 CHILDCARE; 7,000 KINDERGARTEN THROUGH HIGH SCHOOL EDUCATION; AND 1,500 EARLY CHILDHOOD EDUCATION SLOTS.
- DEVELOPING AT LEAST 7.3 MILLION SOUARE FEET OF GENERAL REAL ESTATE.
- PROVIDING 872 STUDENTS NEARLY \$2.5 MILLION IN SCHOLARSHIPS TO PURSUE CAREERS IN THE HEALTH PROFESSIONS.
- SUPPORTING 10,800 FULL- AND PART-TIME POSITIONS INVOLVED IN THE CREATION OF THESE PROJECTS.

Part VI | Supplemental Information (Continuation)

- CREATING 12,100 UNITS OF AFFORDABLE HOUSING OVER THE LAST FIVE YEARS (INCLUDING 360 SUPPORTIVE HOUSING BEDS).

ACROSS THE TRINITY HEALTH SYSTEM, OVER 875,000 (ABOUT 80%) OF THE PATIENTS SEEN IN PRIMARY CARE SETTINGS WERE SCREENED FOR SOCIAL NEEDS. ABOUT 28% OF THOSE SCREENED IDENTIFIED AT LEAST ONE SOCIAL NEED. THE TOP THREE NEEDS IDENTIFIED INCLUDED FOOD ACCESS, FINANCIAL INSECURITY AND SOCIAL ISOLATION. TRINITY HEALTH'S ELECTRONIC HEALTH RECORD (EPIC) MADE IT POSSIBLE FOR TRINITY HEALTH TO STANDARDIZE SCREENING FOR SOCIAL NEEDS AND CONNECT PATIENTS TO COMMUNITY RESOURCES THROUGH THE COMMUNITY RESOURCE DIRECTORY (CRD), COMMUNITY HEALTH WORKERS (CHW'S) AND OTHER SOCIAL CARE PROFESSIONALS. THE CRD (FINDHELP) YIELDED OVER 88,600 SEARCHES, WITH NEARLY 7,000 REFERRALS MADE AND NEARLY 400 ORGANIZATIONS ENGAGED THROUGH OUTREACH, TRAININGS, ONE-ON-ONE ENGAGEMENTS, AND COLLABORATIVES.

CHW'S ARE FRONTLINE HEALTH PROFESSIONALS WHO ARE TRUSTED MEMBERS OF AND/OR HAVE A DEEP UNDERSTANDING OF THE COMMUNITY SERVED. BY COMBINING THEIR LIVED EXPERIENCE AND CONNECTIONS TO THE COMMUNITY WITH EFFECTIVE TRAINING, CHW'S PROVIDE PATIENT-CENTERED AND CULTURALLY RESPONSIVE INTERVENTIONS. CHW'S FULFILL MANY SKILLS AND FUNCTIONS INCLUDING OUTREACH, CONDUCTING ASSESSMENTS LIKE A SOCIAL NEEDS SCREENING OR A HEALTH ASSESSMENT, RESOURCE CONNECTION, SYSTEM NAVIGATION, GOAL-SETTING AND PROBLEM-SOLVING THROUGH ONGOING EDUCATION, ADVOCACY, AND SUPPORT. IN PRACTICE, SOME EXAMPLES ARE A CHW HELPING A PATIENT CONNECT WITH THEIR PRIMARY CARE DOCTOR, ASSISTING WITH A MEDICAID INSURANCE APPLICATION OR UNDERSTANDING THEIR BASIC INSURANCE BENEFITS, OR EMPOWERING A PATIENT TO ASK CLARIFYING QUESTIONS ABOUT THEIR MEDICATIONS OR PLAN OF CARE AT THEIR NEXT DOCTOR'S APPOINTMENT. IN FY24, CHW'S SUCCESSFULLY ADDRESSED NEARLY 16,000 SOCIAL