Community Health & Well-being

Overview

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Trinity Health
Livonia, MI
A pivotal transformative moment: The shift to population health is an opportunity we cannot afford to miss
The Marketplace Demands Fundamental Change in How We Operate and What We Produce

**TODAY**

- Producer-Centered
  - Service Volume

**TOMORROW**

- People-Centered
  - Population Value

- Drivers
  - Retail Health Market
  - Value Networks
  - Transparency
  - Financial Incentives
Trinity Health:
We are transitioning to a People-Centered System
Our Vision: What We Aspire to Be ... and What We Are Becoming ...

As a mission-driven innovative health organization, we will become the national leader in improving the health of our communities and each person we serve.

We will be the most trusted health partner for life.

We serve diverse populations, with over 30 million people in our communities
Our Mission Drives Our Vision and Strategy

We, Trinity Health, serve together in the spirit of the Gospel as a compassionate and transforming healing presence within our communities.

Our Core Values

- Reverence
- Commitment to those who are poor
- Justice
- Stewardship
- Integrity
Building a “People-Centered Health System”
together

People-Centered Health System

Episodic Health Care Management for Individuals
Efficient & effective episode delivery initiatives

Population Health Management
Efficient & effective care management initiatives

Community Health & Well-being
Serving those who are poor, other populations, and impacting the social determinants of health

Better Health • Better Care • Lower Costs
Building a “People-Centered Health System” Together

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Better Health • Better Care • Lower Costs
Our 22-State Diversified Network

93 Hospitals* in 20 Regional Health Ministries**

47 Home Care & Hospice Locations Serving 116 Counties

59 Continuing Care Facilities

14 PACE Center Locations

23.9K Affiliated Physicians

5.3K Employed Physicians

*Owned, managed or in JDAs or JVs.
**Operations are organized into Regional Health Ministries ("RHMs"), each an operating division which maintains a governing body with managerial oversight subject to authorities.
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Better Health • Better Care • Lower Costs
Expanding ACO programs are the primary driver of APM growth

• **14** Medicare Shared Savings Program ACOs
• **5** markets partnering as a Next Generation ACO
• Participating in **98** non-CMS APM contracts
• **13.8K** physicians participating in our Clinically Integrated Networks accountable for **1.2** million lives

Next Gen ACO

Medicare Shared Savings
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Transforming, Healing Presence in the Communities We Serve

Community Health & Well-being

Clinical Services:
Efficient & Effective Care Delivery through Trinity’s Safety Net System

Community Engagement:
Efficient & Effective Wrap Around Services Focusing on the Vulnerable & the Poor

Community Transformation:
Community Building Focusing on Built-Environment Economic Revitalization, Housing, & other Social Determinants of Health

Innovation in Care Delivery
Innovation in Technology
Innovation in Financing

Triple Aim
Better health • Better care • Lower costs
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In 2013, over 10.7 million individuals were dually eligible for Medicare and Medicaid benefits.

Dual eligible beneficiaries are among the poorest and sickest beneficiaries covered by either program.

Most have multiple chronic conditions.

Nearly half have significant mental illnesses.
Nationally, Duals accounted for a total of $284.5B in spending in FY ’10. Today, spending is estimated to exceed $300B.

Spending on the “Duals” accounts for approximately 2% of GDP.

Trinity Health provides care to more than 207k Dual-eligible patients, representing $1.5 Billion in acute care revenue, annually.
Reducing Readmissions for Dual Eligible Patients

Innovation Challenge Q&A Webinar:
We will be conducting an Innovation Challenge Q&A webinar on Wednesday, May 18th between 1:30 and 2:00 ET. During the webinar, we will describe the goals of the challenge, review the application process and give you an opportunity to ask us any questions you might have about the Challenge.

To join the webinar, click the following: Trinity Health Innovation Challenge Q&A Webinar.
To join by phone, dial 1-866-225-6660, Conference Code: 724 243 1021
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What Drives Good Health Outcomes?
Access and Quality of Care ≈ 20%
Our Desired Future: Better Health, Better Care, Lower Cost

Integrated Delivery Network

- Inpatient Acute Care
- Continuing Care
- Employed & Independent Physicians
- ED

ACO

HUB

- CHWs & Data
- Insurance Enrollment
- Medication Assistance
- Behavioral Health
- Pregnancy Assistance

NOTE: Examples of HUB services. Many others are sponsored by the community/RHM.

Nature of our Ministry: Community at Large (501r)

- Self-Referral or by Family or Friend
- Homeless Shelter
- Community Transport Services
- Independent Physicians

Sample Referral Sources

Care Management Programs (e.g., Faith Nursing; Complex Care)

Social Determinants (e.g., Race/Ethnicity, Gender, Income Level, Language, Literacy, Living Location)

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We Can Make a Real Difference in Patients’ Lives

Katrena H. & Ka’Ziya H.

Patient & Baby

Muskegon Health Project
Pathways to a Healthy Pregnancy
Muskegon, MI

Before we met you, we were homeless and we were going from place to place.
- Katrena H.

Pre-Community Health Worker Involvement

• Homeless
• High-risk pregnancy
• Needing prenatal care

Post-Community Health Worker Involvement

• Has housing and resources for new home
• Received prenatal care
• Delivered a healthy baby
Deployment of 50 Community Health Coordinators

- Up to 5 CHCs deployed in each targeted MSSP and BPCI program
- Part of a 2015 AmeriCorps Partnership Challenge Grant
- Focus on the Duals
- Community Health Workers
- Advanced analytics to identify highest-risk patients
- Deploy CHWs & HUB / Pathways Model to address social needs
Measuring Impact

Existing MSSP ACO metrics / dashboards will be used to evaluate the impact of deploying up to 5 CHW at each of the 6 targeted ACOs.
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Health Does Not Begin In A Doctors Office...

Root Causes of Good vs. Poor Health

- Access to healthy and affordable food
- Built-environment
- Race / Ethnicity
- Economic opportunity
- Educational opportunity
- Socioeconomic status / Income
- Other social determinants of health
- Safe places for kids to learn and play
- Food and beverage environment in schools

Clinical care
(just the tip of the iceberg)

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Transforming Communities Funding Opportunity
Launched in Nov 2015

- Anticipated investment of $80 million over 5 years in community health interventions.

- Funding local partners with Several national partners at the table.

- Applications are led by Community Coalitions, Local public health agencies & Trinity Health Ministries

Trinity Health Contribution

Trinity Health Investment Fund*

Community Contribution
Our Transforming Communities Initiatives Locations

Boise, ID (Promise Partnership)
Maywood, IL (Proviso Partners for Health)
Silver Spring, MD (Healthy Montgomery)
Springfield, MA (Live Well Springfield)

Syracuse, NY (TCI Syracuse)
Trenton, NJ (Trenton Health Team)
Hartford, CT (Well Being 360)
Fresno, CA (Fresno Community Health Improvement Project)
In 2016, we’ve experienced groundbreaking tobacco policy wins in at least one-third of the states we serve.

- **January 11: New Jersey** passed Tobacco 21 law (pocket veto)
- **March 16: Chicago** passes Tobacco 21 and other historic measures
- **March 29: South Bend** passes state’s strongest smoking ban
- **April 12: Washington, D.C.** Congressional briefing results in additional co-sponsors on Federal legislation
- **April 26: Albany County** passed Tobacco 21
- **May 10: California** Tobacco 21 and other historic bills signed
- **May 18: Illinois** Tobacco 21 passed out of the Senate
- **August 2016: Ann Arbor** passed Tobacco 21
- **September 2016: Schenectady County** passed Tobacco 21
- **October 2016: Michigan** health officers in several counties commit to Tobacco 21 introductions by January
We continue to be recognized for high-impact tobacco control and obesity prevention efforts

• Institutional policies are being used to incrementally improve food and beverage environments in communities.

• We lead the way: More historic Tobacco 21 wins. Ann Arbor and Schenectady Co. the most recent examples — health and policy experts said they were likely impossible last year.

“Trinity Health has clearly emerged as a national leader in tobacco control. I cannot think of any other health care system that is doing more to reduce the deadly toll of tobacco.”

—Matthew Myers
Campaign for Tobacco Free Kids
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Discussion...